7 November 2016

Retailers successful, sales were increasing

Retail trade – September 2016

In September 2016, seasonally adjusted sales in retail trade at constant prices increased by 0.6%, month-on-month (m-o-m). Sales adjusted for calendar effects increased by 4.7%, year‑on‑year (y-o-y), the same as non-adjusted.

Seasonally adjusted sales in retail trade, except of motor vehicles and motorcycles (CZ‑NACE 47) increased by 0.6% in September at constant prices, month-on-month. Sales adjusted for calendar effects increased by 4.7%, year-on-year; non-adjusted sales recorded the same growth (September 2016 and 2015 had the same number of working days). Non‑adjusted sales for sale of automotive fuel increased by 7.6%, y-o-y, for sale of non-food goods by 4.7%, y-o-y, and for sale of food by 3.6%.

The highest growth rate was recorded as usually by retail sale via mail order houses or via Internet (by 21.5%). Sales were increasing also in retail sale of cultural and recreation goods in specialised stores (+5.8%), dispensing chemist, medical and orthopaedic goods, and cosmetic and toilet articles in specialised stores (+4.6%), and other household equipment in specialised stores (+4.2%). Sales in retail sale in non-specialised stores with food, beverages or tobacco predominating increased by 3.6% and in retail sale of food, beverages and tobacco in specialised stores by 3.4%. On the contrary, sales decreases were reported by retail sale of information and communication equipment in specialised stores (-5.9%) and clothing and footwear (-1.7%).

The price deflator (CZ-NACE 47) related to the corresponding period of the previous year (VAT excluded) was 99.0%. It was influenced mainly by lower prices of automotive fuel, food, information and communication equipment, and other household equipment in specialised stores. On the contrary, prices increased in retail sale of cultural and recreation goods, clothing and footwear.

**Seasonally adjusted** sales **for sale and repair of motor vehicles (CZ-NACE 45)** decreased **at constant prices** by 1.4%, **m-o-m**. Sales **adjusted for calendar effects** as well as **non‑adjusted** increased by 4.0%, **y-o-y**. Non-adjusted sales for sale of motor vehicles (including spare parts) increased by 3.5%, y-o-y, and for repair by 6.0%, y-o-y.

International comparison of retail sales development in the EU Member States is available at: (<http://ec.europa.eu/eurostat/web/short-term-business-statistics/publications/news-releases>).

**For the entire Q3 2016, in retail trade, except of motor vehicles and motorcycles (CZ‑NACE 47)** sales **adjusted for calendar effects** increased **at constant prices** by 5.1%, **y‑o-y**, non-adjusted by 4.7% (in the Q3 2016, compared to the corresponding period of the previous year, there was 1 working day less). Non-adjusted sales for sale of automotive fuel increased by 6.8%, y-o-y, for non-food goods by 6.6%, and for food by 1.5%. For **sale and repair of motor vehicles (CZ-NACE 45)** sales **adjusted for calendar effects** increased by 6.5%, **y-o-y**, non-adjusted increased by 5.2%. Non-adjusted sales for sale of motor vehicles (including spare parts) increased by 5.3%, y-o-y, and for repair by 5.0%, y-o-y.

Notes:

*Data for September 2016 are preliminary. Final data for all months of 2016 will be available in June 2017 at the latest.*

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*Method of data acquisition: direct survey of the CZSO (SP1-12)*

*End of data collection: 27 October 2016*

*End of data processing: 2 November 2016*

*Related outputs: Fixed-base and y-o-y indices since 2000 and 2001 are available in time series (https://www.czso.cz/csu/czso/sales\_indices\_monthly\_retail\_trade\_hotels\_and\_restaurants\_time\_series).*

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Annexes:

Table 1 Retail trade, sale and repair of motor vehicles and motorcycles

Table 2 Sales in main assortment types of stores (year-on-year changes, decomposition of increase – year-on-year)

Graph 1 Sales in retail trade, excl. automotive fuel (fixed-base indices)

Graph 2 Sales in retail trade (CZ-NACE 47) – international comparison