13 March 2020

Sales in retail trade continued to grow

Retail trade – January 2020

In January, sales adjusted for calendar effects increased in real terms (at constant prices) by 4.7%, year‑on‑year (y-o-y); non-adjusted sales increased by 4.9%, y-o-y. Seasonally adjusted sales in retail trade increased by 0.9%, month-on-month (m-o-m).

Seasonally adjusted sales in retail trade, except of motor vehicles1) increased in January in real terms (at constant prices) by 0.9%, m-o-m. Sales for sale of non-food goods increased by 1.4%, for automotive fuel by 0.6%, and for food by 0.5%.

Sales in retail trade adjusted for calendar effects increased by 4.7%, y-o-y (January 2020 and January 2019 had the same number of working days). Sales for sale of non-food goods increased by 7.3%, for food by 2.4%2) and sales for sale of automotive fuel by 1.1%.

Non-adjusted sales in retail trade increased by 4.9%, y-o-y. Sales for sale of non-food goods increased by 7.3%, sales for sale of food increased by 2.8%2) and sales for sale of automotive fuel increased by 1.1%.

The highest sales growth occurred in sale of goods via mail order houses or via Internet3) (+16.9%). As for non-food assortment, sales grew in retail sale of other household equipment in specialised stores (+11.8%), in specialised stores with information and communication equipment (+9.3%), in stores with dispensing chemist, medical and orthopaedic goods, and cosmetic and toilet articles (+4.9%), and in stores with clothing, footwear and leather goods (+3.3%). On the contrary, stores with cultural and recreation goods reported a drop of sales (−8.0%). Sales in retail sale in non-specialised stores with food, beverages or tobacco predominating increased by 3.0% and sales in retail sale of food, beverages and tobacco in specialised stores increased by 0.2%.

The price deflator in retail trade, except for motor vehicles and motorcycles related to the corresponding period of the previous year (VAT excluded) was 102.3%. It was influenced mainly by higher prices of food, automotive fuel, other household equipment, clothing, footwear and leather goods, dispensing chemist, medical and orthopaedic goods, cosmetic and toilet articles, and cultural and recreation goods. On the other hand, prices decreased in retail sale of information and communication equipment in specialised stores.

**Seasonally adjusted** sales for **sale and repair of motor vehicles4)** decreased **in real terms (at constant prices)** by 1.8%, **m-o-m**, and sales **adjusted for calendar effects** decreased by 4.1%, **y-o-y**. **Non-adjusted** sales decreased by 4.1%, **y-o-y**; sales for sale of motor vehicles (including spare parts) decreased by 5.2%, y‑o-y, and sales for repair of motor vehicles increased by 0.4%, y‑o‑y.

International comparison of retail sales development in Member States of the EU is available at: <http://ec.europa.eu/eurostat/web/short-term-business-statistics/publications/news-releases>.

Notes:

*All data in the text of the News Release are at constant prices.*

*Enterprises are classified to the economic activity according to their principal (prevailing) activity, which is such an activity, from which the enterprise gets the highest value added.*

*Data for January 2020 are preliminary. Final data for all months of 2020 will be published in March 2021.*

*1) CZ-NACE 47 – retail trade, except of motor vehicles and motorcycles.*

*2)* The difference between the development of adjusted sales and non-adjusted ones *while having the same number of working days* was caused mainly by a different number of above-average and average days as for the volume of sales.

*3) CZ-NACE 4791 – retail sale via mail order houses or via Internet.*

*4) CZ-NACE 45 – wholesale and retail trade and repair of motor vehicles and motorcycles.*

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*Method of data acquisition: direct survey of the CZSO (*SP 1–12*)*

*End of data collection: 4 March 2020*

*End of data processing: 10 March 2020*

*Related outputs: Base indices and y-o-y indices since 2000 and 2001, respectively, are available in time series (https://www.czso.cz/csu/czso/sales\_indices\_monthly\_retail\_trade\_hotels\_and\_restaurants\_time\_series).*

*Next News Release will be published on: 7 April 2020*

Annexes:

Table 1 Retail trade and sale and repair of motor vehicles and motorcycles (year-on-year indices, non‑adjusted data)

Table 2 Sales in main assortment types of stores (year-on-year changes, decomposition of increase – year-on-year)

Table 3 Retail trade and sale and repair of motor vehicles and motorcycles (year-on-year indices, adjusted for calendar effects)

Chart: Sales in retail trade except of motor vehicles and motorcycles – base indices, constant prices

Chart: Sales in retail trade except of motor vehicles and motorcycles – international comparison, seasonally adjusted, constant prices