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Abstract

Article develop the cyclical adjustment methodology of the balance of goods and services, which is beneficial especially for a small open economy. Cyclical adjustment procedure is applied and adjusted to the Czech data by quantifying cyclical determinants of foreign trade such as domestic and foreign output gap and trade prices deviations from the trend. Results show that cyclical adjustment of external trade balance provide a useful tool for assessing the sustainability of trade development and thus help to better analyze current situation and forecast short-term future development.

Keywords	JEL code
Business cycle, cyclical adjustment, external balance of trade	E32, F32, F44

INTRODUCTION

The turnover and balance of foreign trade represents significant aggregates for the assessment of the internal and external balance of the economy. The balance of goods and services enters the use of the gross domestic product, but is also one of the main items on the current account of the balance of payments. Its development is thus closely linked to the overall macroeconomic situation of the country. For the purposes of macroeconomic analyses and forecasts, it is useful to adjust the balance of foreign trade for the business cycle, that is, to break down the balance of goods and services to the structural and cyclical components.²

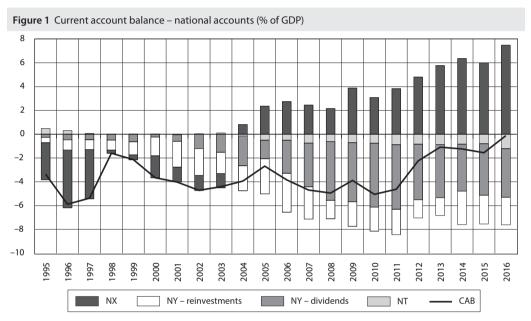
The openness of the economy, captured by the ratio of foreign trade turnovers to GDP, is determined by the size and geographical position of the economy, barriers to trade, infrastructure, education, cultural proximity of states, the institutional framework, political risks and other factors. Higher international division of labour usually leads to narrower specialization and deeper use of comparative advantages as one of the factors of labour productivity growth.

However, if we focus on the balance of foreign trade, its structural component is related to the intertemporal position of the current account of the balance of payments in the broader economic

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² This is a significantly extended version of the text published in the Macroeconomic Forecast (Ministry of Finance, Box 3.1, 2018).

convergence process. A young, transforming economy strongly attracts foreign capital, and the resulting excess of investment over savings leads to an increase in imports of goods and services and in turn, to a negative balance of foreign trade. An increasing production of foreign companies in the economy gradually improves the balance of goods and services, and the deficit of primary income with a predominant share of reinvested earnings is simultaneously increasing. In the later stages of the investment cycle, the balance of foreign trade is characterized by significant surpluses, which are to a large extent offset by the outflow of dividends abroad. The Czech economy has gone through these stages in the past and, at present, the positive balance of foreign trade even exceeds the negative balance of primary income, as a result of which the Czech Republic is approaching countries with net exports of savings (see Figure 1).³



Note: NX = net exports of goods and services, NY = net primary income, NT = net secondary income, CAB = current account balance. **Source:** Czech Statistical Office

The identification of structural and cyclical determinants of the external balance of trade is definitely relevant for policy-making and has indeed attracted the academic interest, with a number of theoretical models flourishing in the literature after the pioneering works by Sachs (1981) and Buiter (1981), later extended by the classic inter-temporal approach of Obstfeld and Rogoff (1995). Several empirical applications of these models have drawn on the national accounting identity between the current account balance and the difference between national saving and investment and have suggested a variety of fundamental determinants of current account positions (Faruqee and Debelle, 1996; Blanchard and Giavazzi, 2002; Chinn and Prasad, 2003; Gruber and Kamin, 2007; Ca'Zorzi et al., 2009).

First currently used method how to distinguish between structural and cyclical factors proceeds from quantifying structural drivers of foreign trade as demography, openess, barriers, convergency and leaves the cyclical determinants as a residual (Cheung et al., 2010). Similarly, the IMF, within its External Balance Assessment procedure, estimates the structural component of the current account

³ According to the national accounts statistics; the balance of payments statistics shows that the Czech Republic has been a net exporter of savings already since 2014.

on the basis of a reduced-form panel regression that relates the observed balance to a set of variables including both structural and cyclical factors, summarized by the domestic output gap relative to the world output gap (Phillips et al., 2013).

Second group of methods approachs the distribution of trade balance on the contrary by quantifying cyclical deviations from equilibrium balance of goods and services through trade elasticities (Wu, 2008; Kara and Sarikaya, 2013; Haltmaier, 2011 and 2014), often using effects of foreign and domestic output gaps and real exchange rate deviations. But there are many country specific factors which have to be taken into the account such as different import intensities of gross domestic product components, relevant foreign trading partners, assymetric effects of price level deviation, equilibrium real exchange rate appreciations in economic convergence process and, last but not least, unique estimate of trade elasticities. Fabiani et al. (2016) documented different sizes of trade elasticities for multiple economies carried out by regression estimates. Thus, this article applies and develops the approach of substracting cyclical components which best fits to the data of the Czech Republic.

1 DATA AND METHODOLOGY

In addition to the aforementioned structural foreign trade factors, the external position of the economy is significantly influenced by cyclical fluctuations of domestic and foreign economies. These are related to deviations of the koruna price levels (P) of traded goods and services resulting from the deviations of prices on foreign markets and of the nominal exchange rate. Price deflators of exports and imports of goods and services from the national accounts are used. Functional relationships within the nominal balance of goods and services (NX) are captured by Formula (1). Exports of goods and services (EX) are the function of foreign demand at constant prices of 2010⁴ (Y_F), and imports of goods and services (IM) depend on the development of import-intensive exports and domestic demand at constant prices of 2010 (Y_{DOM}).

$$NX = \left[EX \to f(Y_F)\right] - \left[IM \to f(EX, Y_{DOM})\right]$$
(1)

The structural component of exports (EX*) and imports (IM*) is quantified in Formulas (2) and (3) as actual exports and imports adjusted for the percentage deviation⁵ of the variables from their equilibrium levels while taking into account the specific elasticities in foreign trade. The cyclically-adjusted balance of foreign trade (NX*) is then the difference in structural values of exports and imports (4). Seasonally adjusted data from quarterly national accounts (Czech Statistical Office, 2018) have been used:

$$EX^{*} = EX \left[1 - \varepsilon^{EX,Y_{F}} \left(Y_{F} - Y_{F}^{*} \right) - \varepsilon^{EX,P_{EX}} \left(P_{EX} - P_{EX}^{*} \right) \right]$$

$$(2)$$

$$IM^{^{*}} = IM \left[1 - \epsilon^{IM,EX} \left(EX - EX^{^{*}} \right) - \epsilon^{IM,Y_{DOM}} \left(Y_{DOM} - Y_{DOM}^{^{*}} \right) - \epsilon^{IM,P_{IM}} \left(P_{IM} - P_{IM}^{^{*}} \right) \right]$$

$$\tag{3}$$

$$NX^{*} = EX^{*} - IM^{*}$$

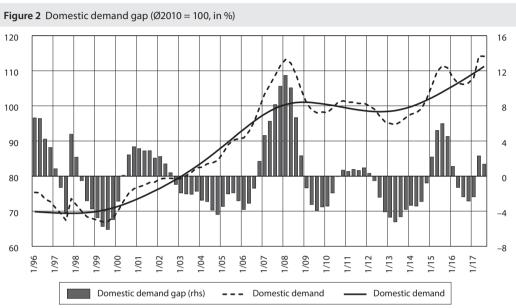
$$\tag{4}$$

Figures 2-5 show the development of domestic and foreign demand and foreign trade prices with their deviations from trend values. Statistical approach by using of the Hodrick-Prescott filter with recommended $\lambda = 1\,600$ for quarterly data was applied to seasonally adjusted time series from national

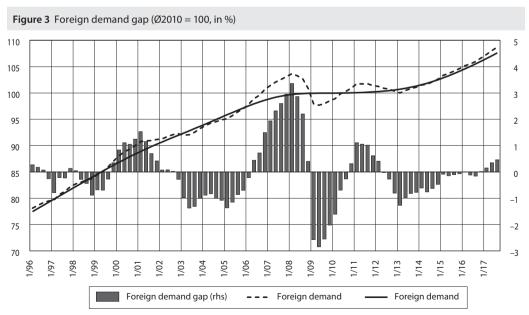
The real gross domestic product of the Euro Area was used, constant prices of 2010.

 $⁽Y_F - Y_F^*)$; $(P_{EX} - P_{eX}^*)$; $(EX - EX^*)$; $(Y_{DOM} - Y_{DOM}^*)$; $(P_M - P_{DM}^*)$ are interpreted as differences of logarithms, i.e., approximately a percentage deviation from trend values.

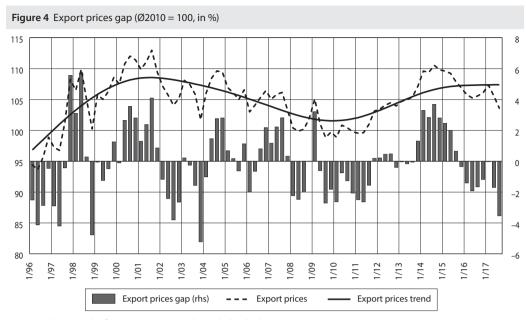
accounts (Hodrick and Prescott, 1997). Filtering was performed on quarterly data from 1996 to 2021, adding values from the current Macroeconomic Forecast of the Ministry of Finance (2018) to address the endpoint problem. Domestic demand is represented by import intensive real gross fixed capital formation, since final consumption expenditure of households and government sector remain statistically insignificant in variety of models.



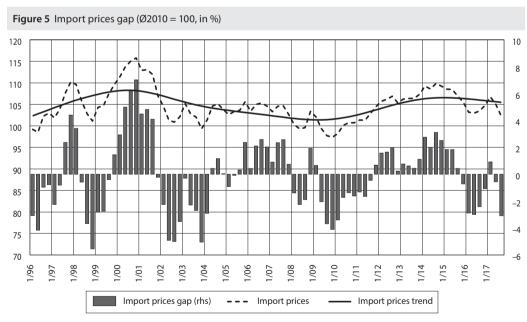
Source: Czech Statistical Office, own construction, (rhs = right hand side)



Source: Eurostat, own construction, (rhs = right hand side)



Source: Czech Statistical Office, own construction, (rhs = right hand side)



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Table 1 shows description statistics for gap variables used in estimates. Quarterly data from the first quarter 1996 to the third quarter 2017 are used. All time series are stationary according to augmented Dickey-Fuller statistic.

Table 1 Data description					
Variable	abr.	mean	st. dev.	Jarque-Bera	ADF
nominal export gap	ex_gap	0.13	6.49	5.42*	-4.64***
nominal import gap	im_gap	0.07	6.32	3.46	-4.24***
euro area output gap	ea_og	-0.03	1.17	6.69**	-4.34***
real gross fixed capital formation gap (constant prices of 2010)	gfcf_gap	-0.04	3.93	10.63***	-4.32***
export price deflator gap	pex_gap	-0.07	2.29	0.90	-4.54***
import price deflator gap	pim_gap	-0.06	2.68	0.88	-4.59***

Note: JB is Jarque-Bera statistic under the null of normal distribution. ADF is augmented Dickey-Fuller statistic under the null of unit root. (*, **, *** denote rejection of the null at 10%, 5% and 1% level of significance, respectively).

Source: Czech Statistical Office. Eurostat. own construction

In order to estimate volume and price elasticities in foreign trade regression estimates have been carried out by the method of least squares. All coefficients are statistically significant at 1% level of significance. Residual autocorrelation and heteroscedasticity is not present in the models. Results show very high dependence of exports deviations from the trend on foreign output gap. Relatively strong is also price elasticity of exports gap. Both effects affecting exports are then indirectly reflected on the imports side, since export gap is the strongest factor of the imports deviation. The import intensity of total gross fixed capital formation at 23% is significantly below the value from the input-output tables,⁶ but might be influenced by EU investment cycle, which is closely related to government and construction investment with reasonably lower import intensity.

Table 2 Estimates			
Endogenous variable:	ex_gap	Endogenous variable:	im_gap
ea_og	3.52	ex_gap	0.72
	[0.77] ***		[0.05] *
pex_gap	1.00	gfcf_gap	0.23
	[0.16] ***		[0.08] *
ex_gap(-1)	0.79	pim_gap	0.37
	[0.06] ***		[0.14] *
		im_gap(-1)	0.51
			[0.12] *
Observations	86	Observations	86
Adj. R-sq	0.86	Adj. R-sq	0.93
Breusch	1.17	Breusch	0.52
Harvey	1.00	Harvey	0.17
AIC	4.74	AIC	3.88
Durbin-Watson stat.	1.86	Durbin-Watson stat.	2.00
RMSE	2.40	RMSE	1.58
TC	0.19	TC	0.13

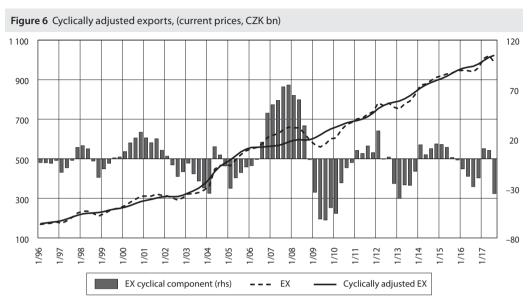
Note: J Estimates of the coefficients with standard errors in parenthesis are given. Adj. R-sq denotes the adjusted coefficient of determination. Breusch and Harvey represent tests of heteroscedasticity under the null of homoscedastic residuals. AIC is the value of Akaike information criterion. RMSE is a root mean square error. TC is Theil inequality coefficient. (*, **, **** denote rejection of the null at 10%, 5% and 1% level of significance, respectively).

Source: Own construction

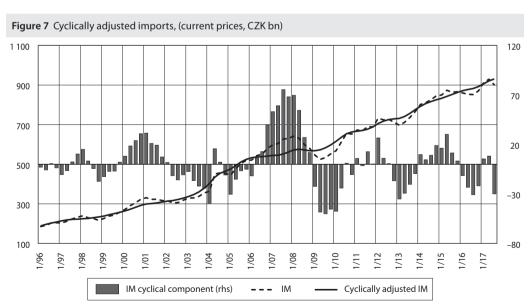
⁶ Import intensity of gross fixed capital formation is 44% based on symmetric input-output tables 2010.

2 RESULTS

It follows from the breakdowns in Figure 6 and 7 that the Czech economy recorded the strongest cyclical fluctuations in exports and imports in the 2007–2008 boom and the subsequent decline in the recession in 2009.⁷ The positive cyclical component of exports is evident in 2014 and 2015



Note: Adjusted values of export smoothed by the Hodrick-Prescott filter ($\lambda = 1$). **Source:** Czech Statistical Office, own construction, (rhs = right hand side)

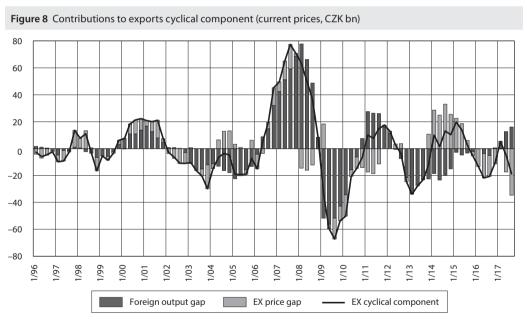


Note: Adjusted values of import smoothed by the Hodrick-Prescott filter ($\lambda = 1$). **Source:** Czech Statistical Office, own construction, (rhs = right hand side)

⁷ Presented data smoothed by the Hodrick-Prescott filter ($\lambda = 1$) for the sake of graphic readability.

in response to the devaluation of the koruna exchange rate by the CNB. On the import side, however, this effect was outweighed in 2015 by acceleration in import-intensive investment activity associated with dynamic end of allocation of EU funds from the previous financial perspective. For that reason, Figure 10 shows a significantly negative deviation of the balance of foreign trade in 2015.

Deviations of exports from the equilibrium levels are, for most of the time, created by the output gap abroad, which is also – indirectly – strongly reflected in imports. The deviation of prices in foreign trade from the trend is of a generally more pro-cyclical nature. However, in 2014, there is a clear positive contribution of the deviation of export prices stemming from weakening of the exchange rate after adoption of the CNB's exchange rate commitment. A relatively imminent reflection of the weakening of the koruna in the export deflator can be explained by price formation on export markets. Exported goods are sold at global prices, and devaluation will thus cause the koruna prices of exports and the profitability of exporters to jump. However, that effect gradually fades away over the horizon of 2 years due to the increased export supply, and pressures on reduction in foreign prices and trade margins of exporters at a stable exchange rate. It should be added that the crude oil price drop also affected the development during that period. Deviations of the balance of imports of goods and services from the equilibrium are determined mainly by export fluctuations, to a lesser extent by gross fixed capital formation and import prices.

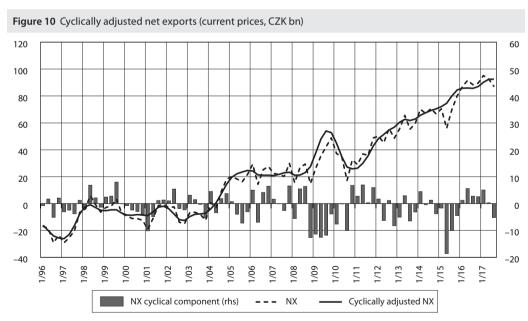


Source: Own construction

Exports, imports and the balance were close to their equilibrium values in mid-2017. However, the appreciation of the exchange rate after the discontinuation of the CNB's exchange rate commitment significantly reduced the nominal values of exports and imports and shifted the balance of goods and services below its equilibrium level in the third quarter of 2017 as a result of the synergy of the statistical effect (higher exports more influenced by the appreciation of the exchange rate than imports) and the classic economic effect (a stronger exchange rate curbs exports and promotes imports).

Figure 9 Contributions to imports cyclical component (current prices, CZK bn) 60 40 20 0 -20 -40 -60 -80 96/ 00/ /17 /97 6 EX cyclical component Fixed investment gap

Source: Own construction



Note: Adjusted values of export and import smoothed by the Hodrick-Prescott filter ($\lambda=1$). Source: Czech Statistical Office, own construction, (rhs = right hand side)

CONCLUSION

Following the cyclical adjustment of a general government sector overall balance, the article contributed to the methodology of cyclical adjusting another important macroeconomic variable, especially in the small open economy – balance of goods and services. Rather country specific cyclical adjustment

procedure has been applied to the Czech economy by quantifying cyclical determinants of trade balance. Like the government sector balance, foreign trade is also affected by the behaviour of output gap. In addition, foreign trade prices deviations stemming mostly from the volatility of the exchange rate also play a significant role.

The analysis outlined usefulness of cyclical adjusting of foreign trade balance, which provides an appropriate tool for the assessment sustainability of essential part of the external equilibrium and helps not only to analyze current situation more accurately, but also to better predict short-term future development.

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